

Name of the Role: Business Development Executive (Cape Town)

Role Description:

Sygnia Financial Services is looking for an experienced Business Development Executive with great client engagement and interpersonal skills to join its dynamic team. As a Business Development Executive, you will be accustomed to developing and maintaining effective business relationships with advisors and delivering a proactive service that enhances the image of the company and contributes to the growth and profitability of the Retail business unit.

Duties and daily responsibilities:

- Developing and maintaining strong working relationships with advisors
- Following up on advisor requests and queries in a timely manner and ensuring service standards are met
- Presenting to advisors the benefits of the Sygnia offering
- Liaising with internal departments to ensure that excellent customer service standards can be met
- Keeping up to date with competitor products and service offerings

Role qualifications and experience:

- BCom or any other completed university degree
- Minimum of 2 years' experience working as a Business Development Executive within Financial Services focusing on Investments
- CFP
- RE5
- Ability to work in a team
- Computer literacy
- Excellent communicator and listener
- Customer service mindset
- Able to interact with clients effectively
- Good organisational skills
- Energetic with a positive and friendly attitude
- Professional and presentable
- Excellent communication skills



To apply:

Email: Busisiwe Ngumla at recruit@sygnia.co.za

Should you not hear from us within 14 days after submitting your application, please accept your application as unsuccessful.

Disclaimer:

Please be advised that your personal information shared on your resume will only be used as part of the Sygnia recruitment process for the role applied for. It will not be shared with any third parties for any other reason.